

## Message Text

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PAGE 01 STATE 195664  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/OED/MEPD/LENGLESON  
COM/OED/MEPD/SMCONGER, DIRECTOR  
STATE/ARA/AND/JALITTO (INFO)  
COM/OIM/BLINDOW (SUBS)  
ARA/ECP/DTAHER (INFO)

-----073768 172317Z /61

P 172149Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY QUITO PRIORITY

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E.O. 11652: N/A

TAGS: BENC, EC

SUBJECT: MAJOR PROJECT: APELCO INTERNATIONAL TURNKEY  
HOSPITAL PROJECT

1. APELCO INTERNATIONAL REPORTED TO USDOC THAT IT BID ON 7.3 MILLION DOLLAR TURNKEY HOSPITAL PROJECT FOR CHONE, ECUADOR UNDER TENDER ISSUED BY MINISTRY OF HEALTH. APELCO CLAIMS ECUADOREAN LICITATION COMMITTEE HAS UNFAIRLY VOTED DOWN ITS BID. APELCO CLAIMS SUPERIOR TECHNICAL REPORT, FINANCING OFFERED, AND THAT ITS BID IS HALF A MILLION DOLLARS LESS THAN REMAINING COMPETITOR - THE ITALIAN FIRM HOSPITAL E.M. ACCORDING TO APELCO, LICITATION COMMITTEE VOTED 3 TO 2 AGAINST ITS BID ALTHOUGH MINISTRY OF HEALTH COMMISSION MEMBERS CAST TWO VOTES IN ITS FAVOR ON BASIS OF TECHNICAL REPORTS, LOWER APELCO BID AND FINANCING OFFERED.

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PAGE 02 STATE 195664

APELCO FURTHER CLAIMS MINISTRY OF HEALTH HAS REJECTED COMMITTEE VOTE AND FINAL DECISION ON MATTER HAS BEEN POSTPONED, ALTHOUGH THEY BELIEVE FINAL DECISION TO BE IMMINENT.

2. APELCO'S REPRESENTATIVE IS NESTOR VEGA MORENO, APELCO DEL ECUADOR (TEL: 546704) WHO WILL BE CONTACTING EMBASSY

TO DISCUSS PROBLEM. EMBASSY REQUESTED TO PROVIDE ALL  
APPROPRIATE ASSISTANCE AND REPORT DEVELOPMENTS. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 17-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE195664  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** OED/MEPD/JPHILBRICK/LW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770297-0717  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t19770851/aaaabrkd.tel  
**Line Count:** 65  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 36136b59-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1573240  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: APELCO INTERNATIONAL TURNKEY HOSPITAL PROJECT  
**TAGS:** BENC, EC  
**To:** QUITO  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009